

The Dilemma

Efficiency rises after each economic downturn.

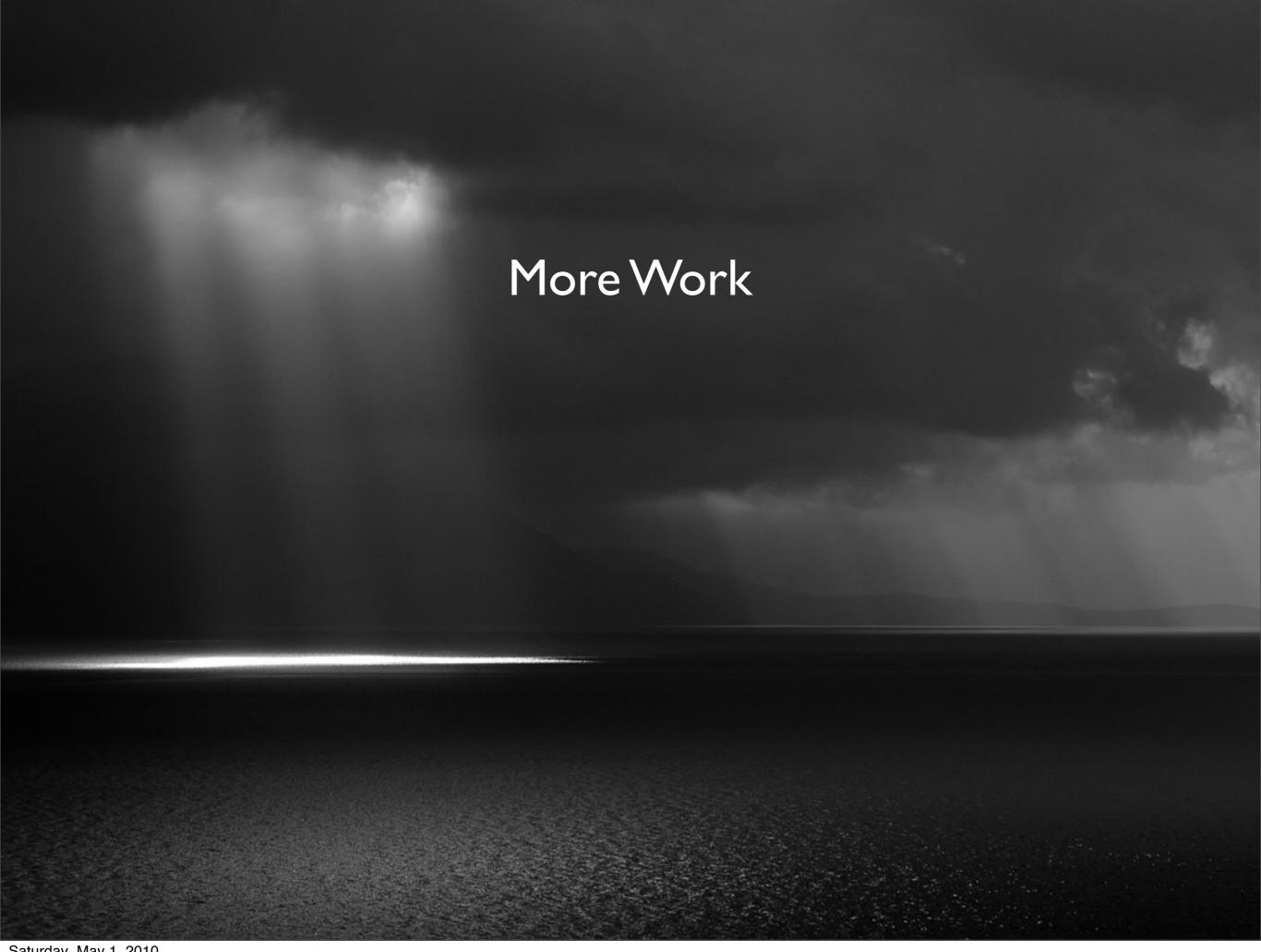
40% of Companies lost

their leadship position

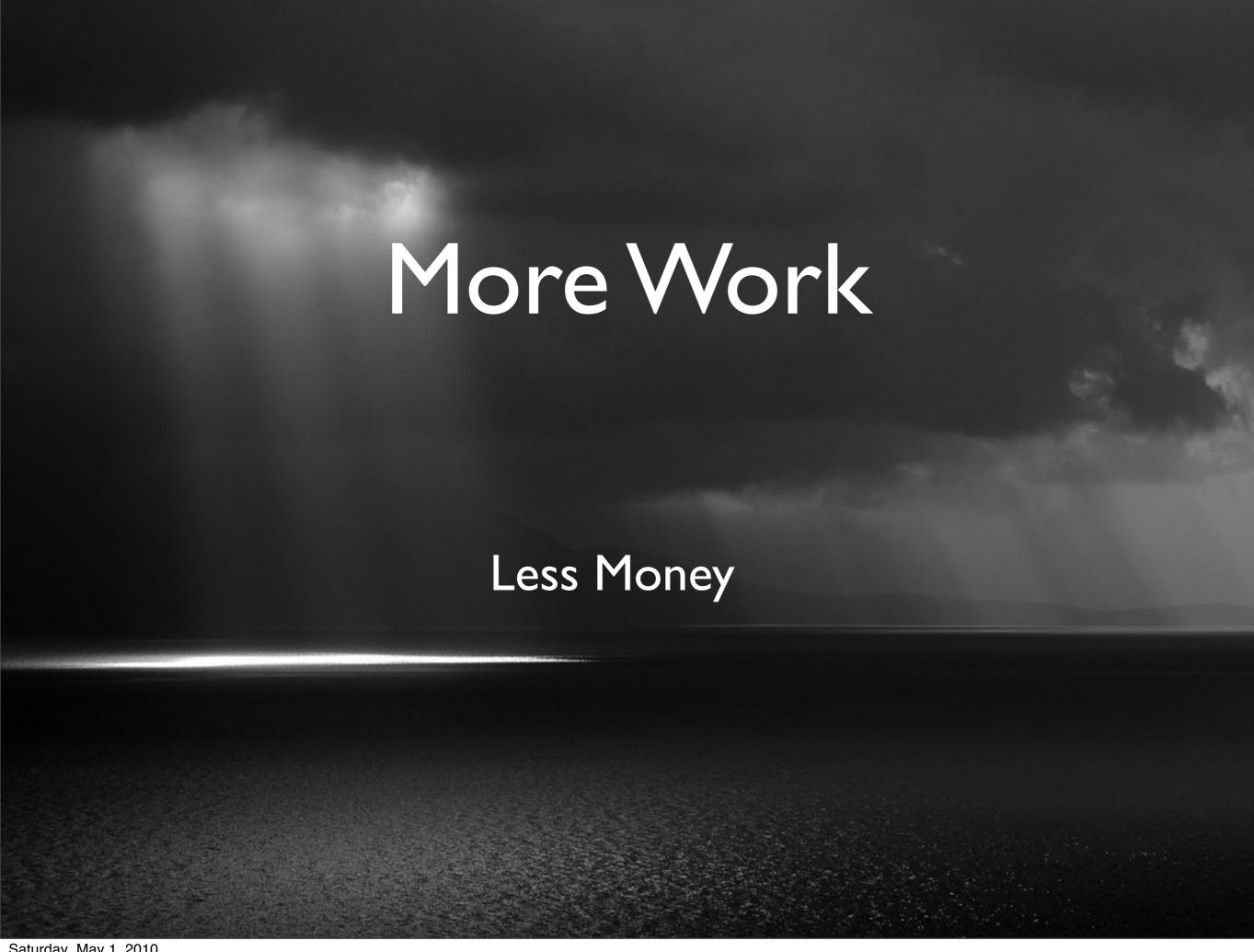
-McKinsey



Saturday, May 1, 2010









More Work Less Money **Less Time** Less Resources





More Work

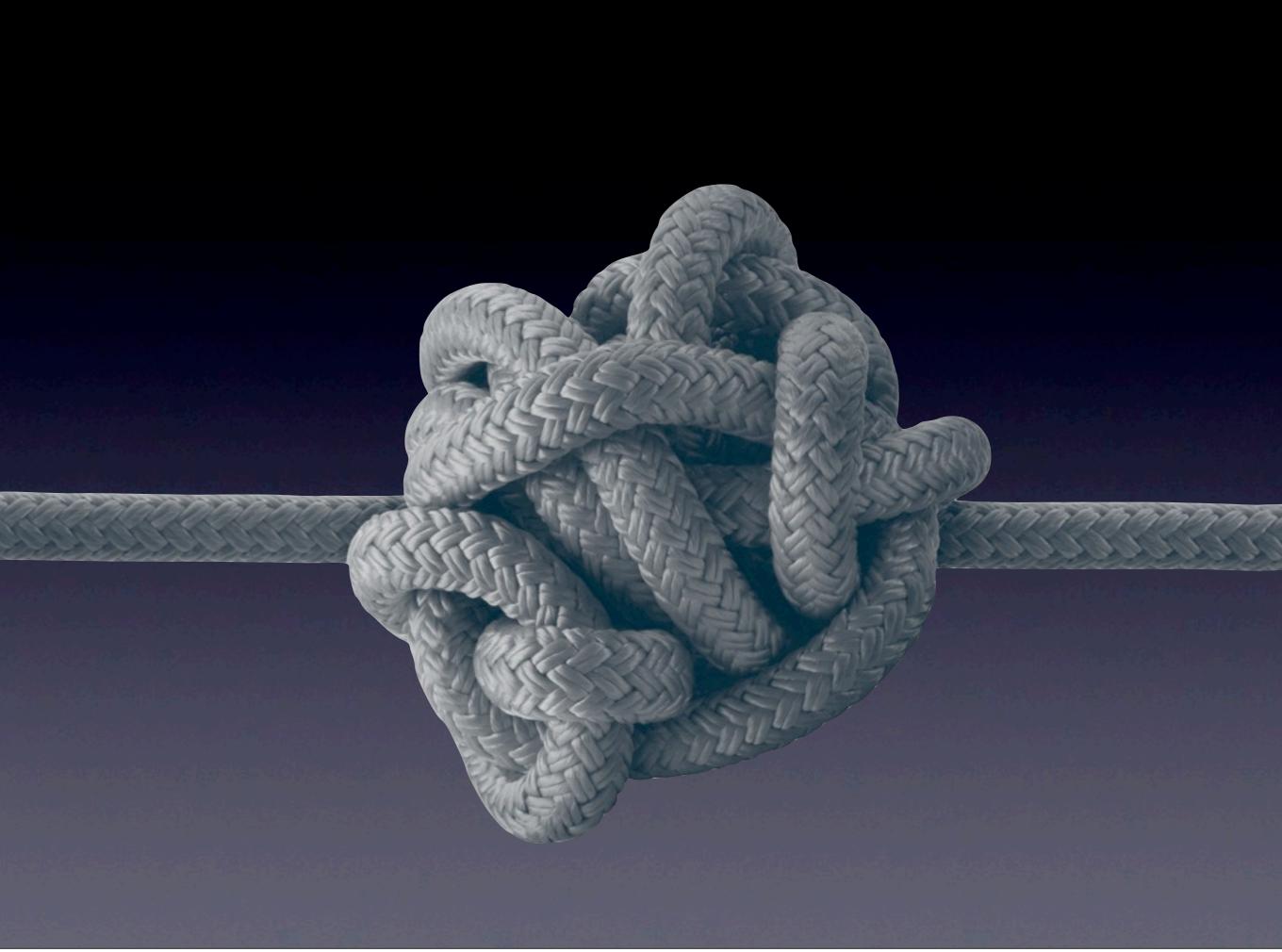
Less Money

Less Time

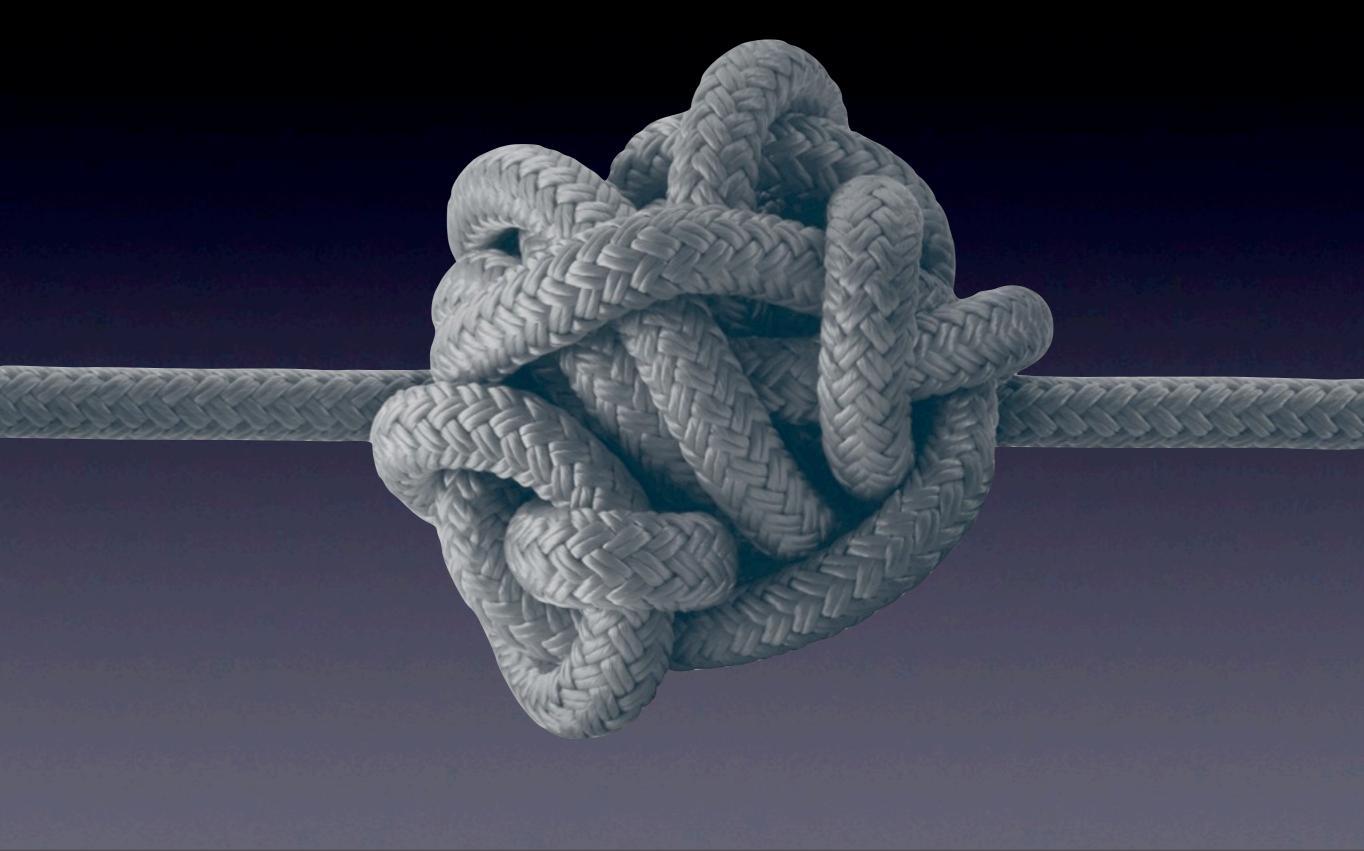
Less Resources

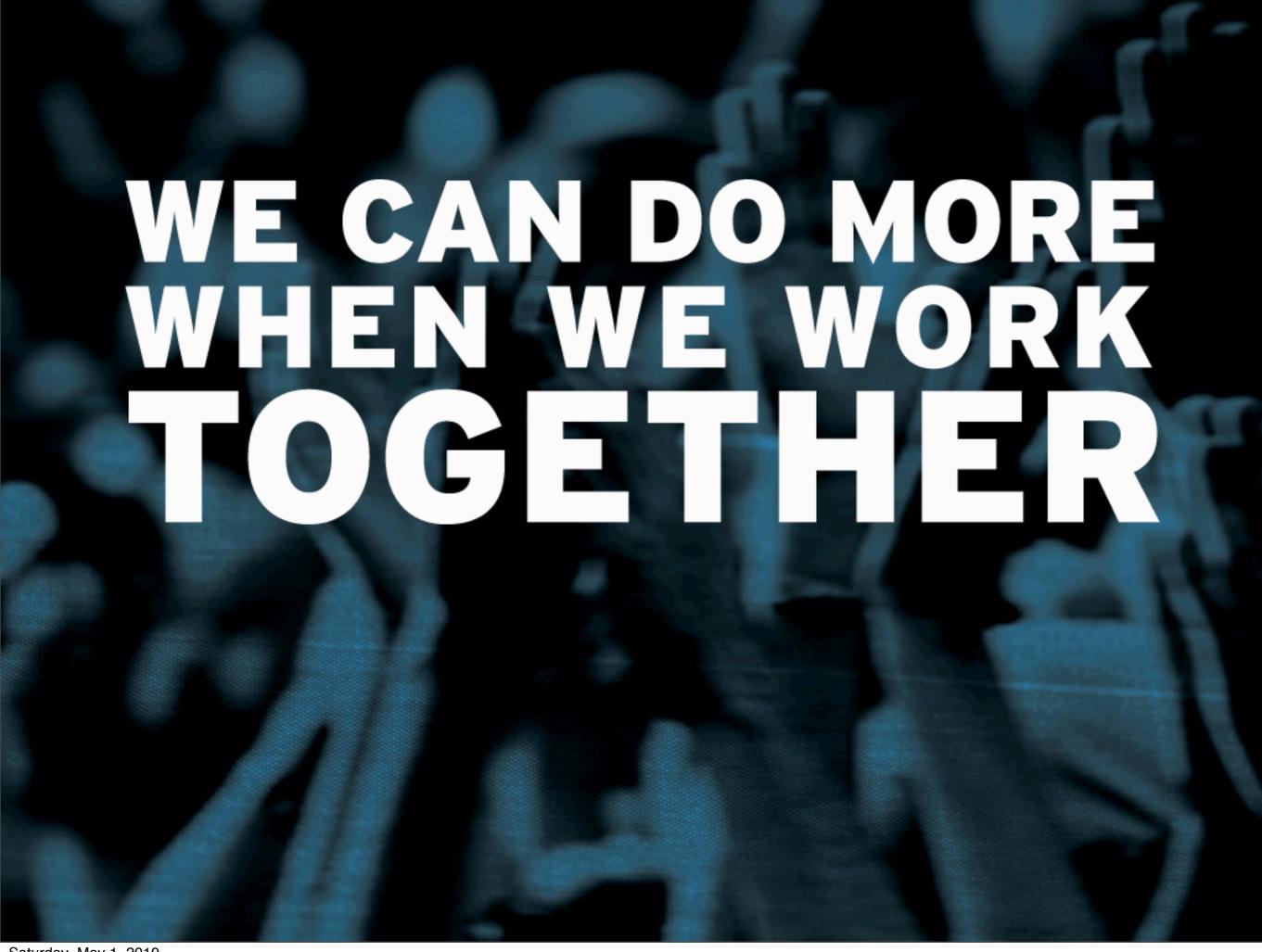


More Work Less Money **Less Time** Less Resources



The Old Development Model is Too Complex





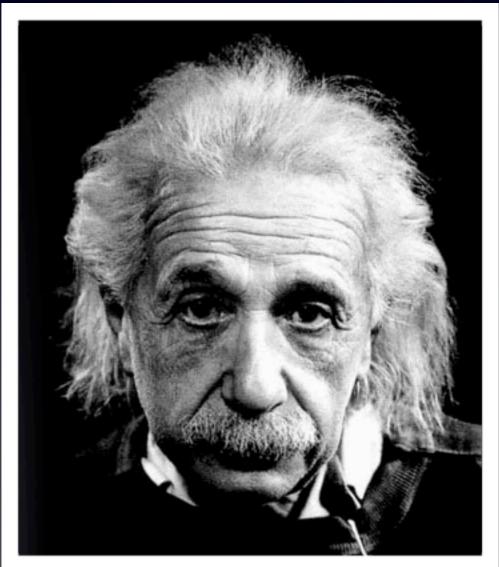
STATUS QUO



"Insanity: STATUS QUO

doing the same thing over and over again and expecting different results."





AN UPSIDE TO THE DOWNTURN



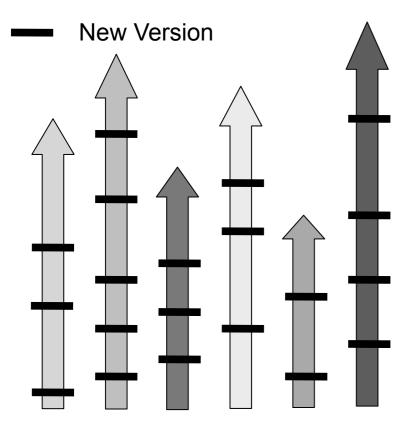


JBoss.org

Community Supported

Projects

- Refocus on "release early, release often"
- 80+ projects with different release schedules, versions, dependencies, etc.



JBoss.org Projects

Where Innovation Happens



- Forums
- Project developers
- Wiki
- Issue trackers
- etc.







 Challenges Incorporating Technologies





- Challenges Incorporating Technologies
- Understanding Capabilities and limitations





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- Avoid learning curve





- Challenges Incorporating Technologies
- Understanding Capabilities and limitations
- Avoid learning curve
- Understanding Project Maturity





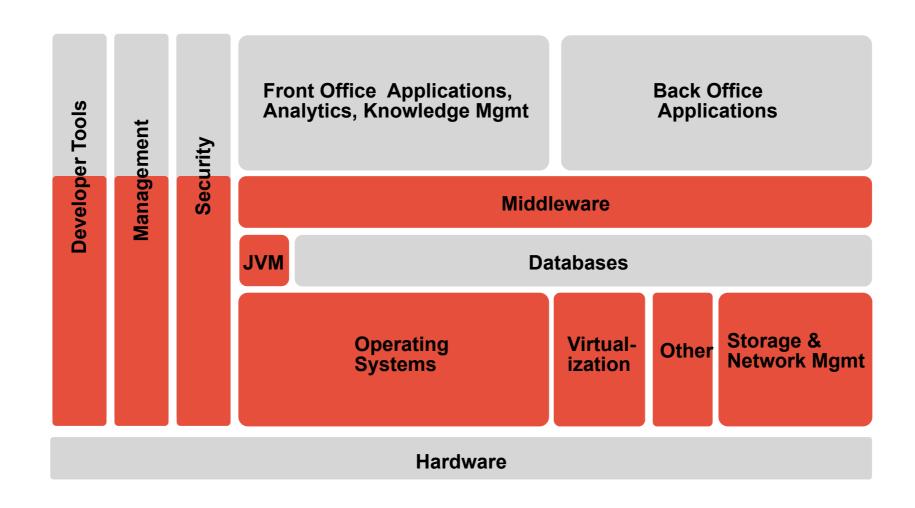
- Challenges Incorporating Technologies
- Understanding Capabilities and limitations
- Avoid learning curve
- Understanding Project Maturity
- Legal liability





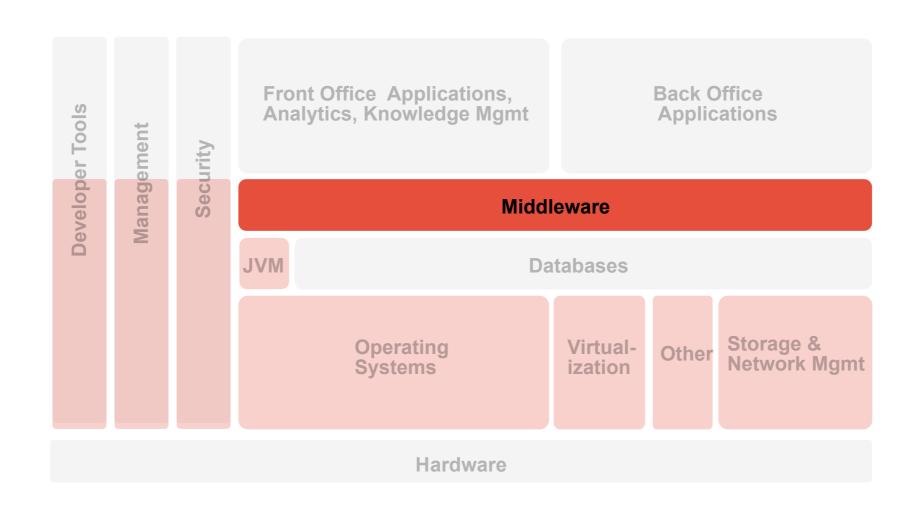


Success with operating systems now extended to middleware



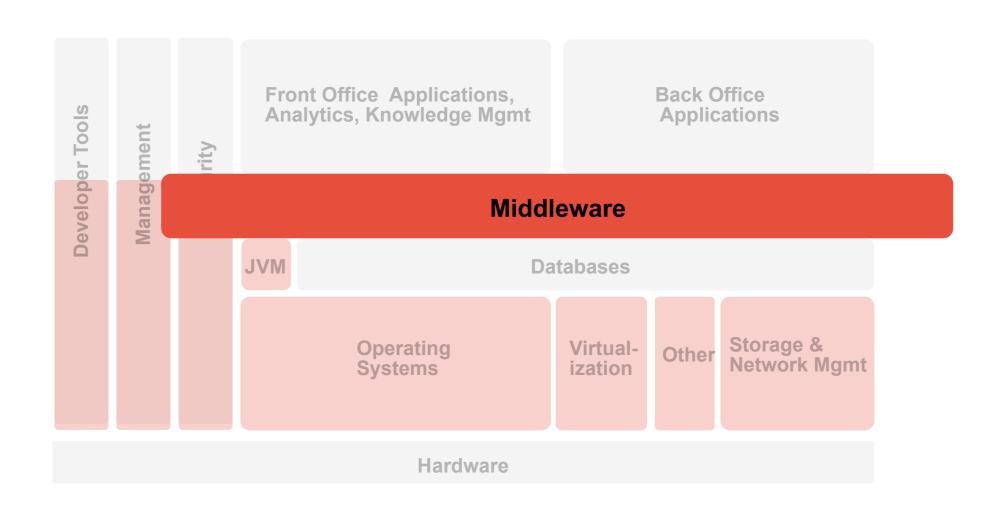
- Lower TCO. Higher value. Great flexibility.
- Proven open source, ready for mission-critical enterprise us

Success with operating systems now extended to middleware



- Lower TCO. Higher value. Great flexibility.
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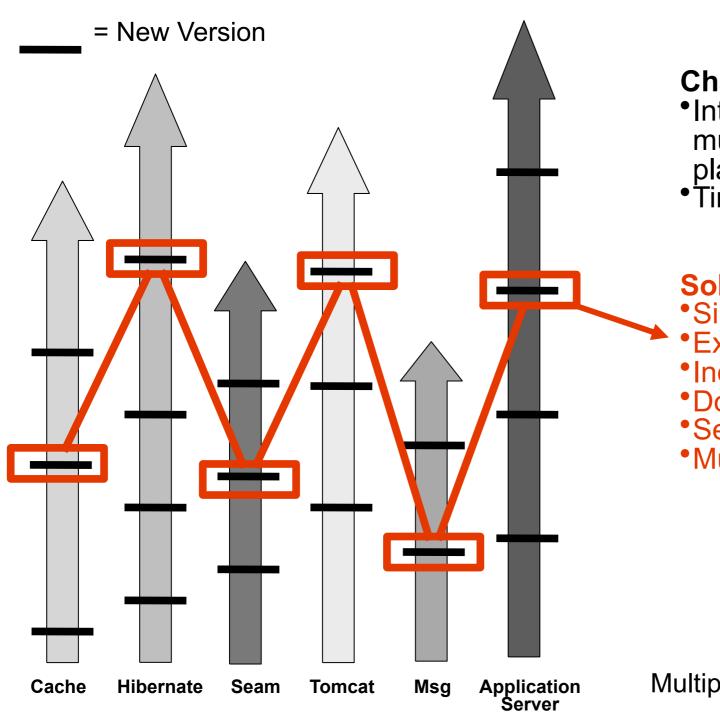
Success with operating systems now extended to middleware



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JBoss Enterprise

The Platform Solution



Challenge:

- Integrate & maintain integrations between multiple projects required for their enterprise platform needs.
- Time intensive/ Expensive

Solution: JBoss Enterprise Platforms

- Single, integrated, certified distributions
- Extensive Q/A Process
- Industry-leading Support
- Documentation
- Secure, Production-level Configurations
- Multi-year Errata Policy

Multiple *projects*, all with different release schedules, versions, dependencies, etc.

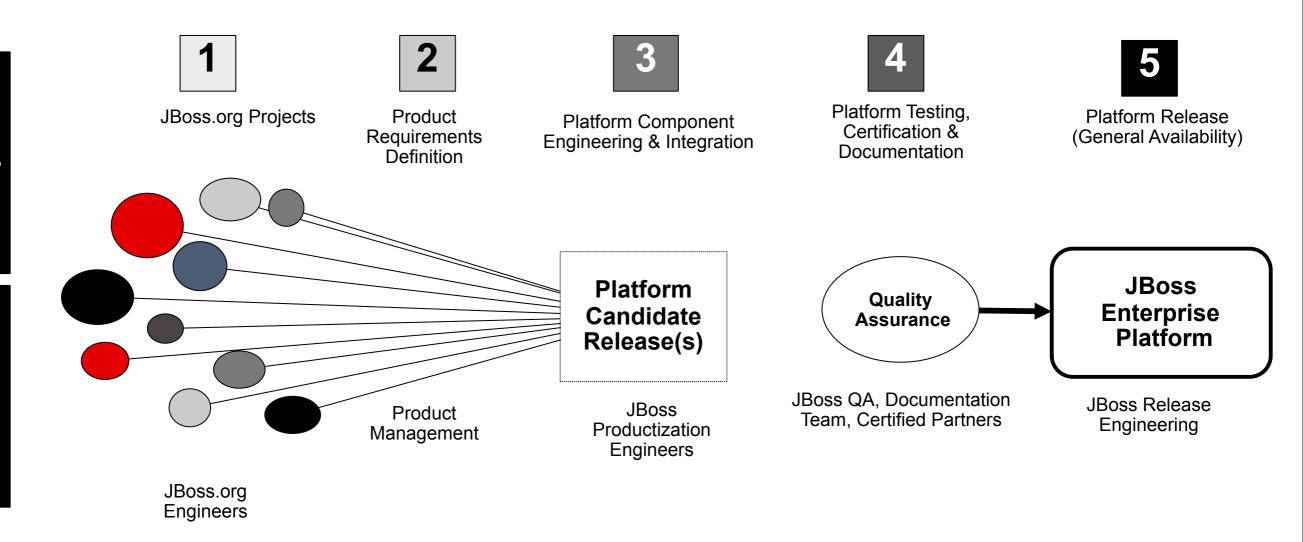




JBoss Enterprise Middleware

What makes up a certified platform?

Each JBoss Enterprise Middleware platform goes through a 5 phase delivery methodology that involves many traditional elements of the software development lifecyle:







CIO INSIGHT VENDOR VALUE 2009

http://www.redhat.com/promo/vendor/













RANK 2009	RANK 2008	RANK 2007	RANK 2006	VENDOR	AVERAGE OF ALL RATINGS 2009 (%)	VALUE (%)	RELIABILITY (%)	PREFER TO STAY WITH VENDOR (% YES)
1	2	1	1	Red Hat	85	85	86	92
1	1	2	-	Google	85	85	85	97
3	-	-	-	WebEx (Cisco)	79	78	80	89
4	3	3	2	Citrix	76	75	77	89
5	4	4	-	Adobe	73	72	73	93
6	7	6	4	Microsoft	71	71	70	90
7	6	-	-	Salesforce.com	70	70	70	89
8	5	7	3	Novell	67	66	68	68
9	8	8	6	Oracle (including PeopleSoft)	62	60	65	82
10	9	5	5	SAP	53	51	55	79





Industry Leading Support

24x7, throughout the application lifecycle



"We've found a high-quality, easily scalable server that can match our business growth, as well as superior professional service from the expert developers behind the technology."

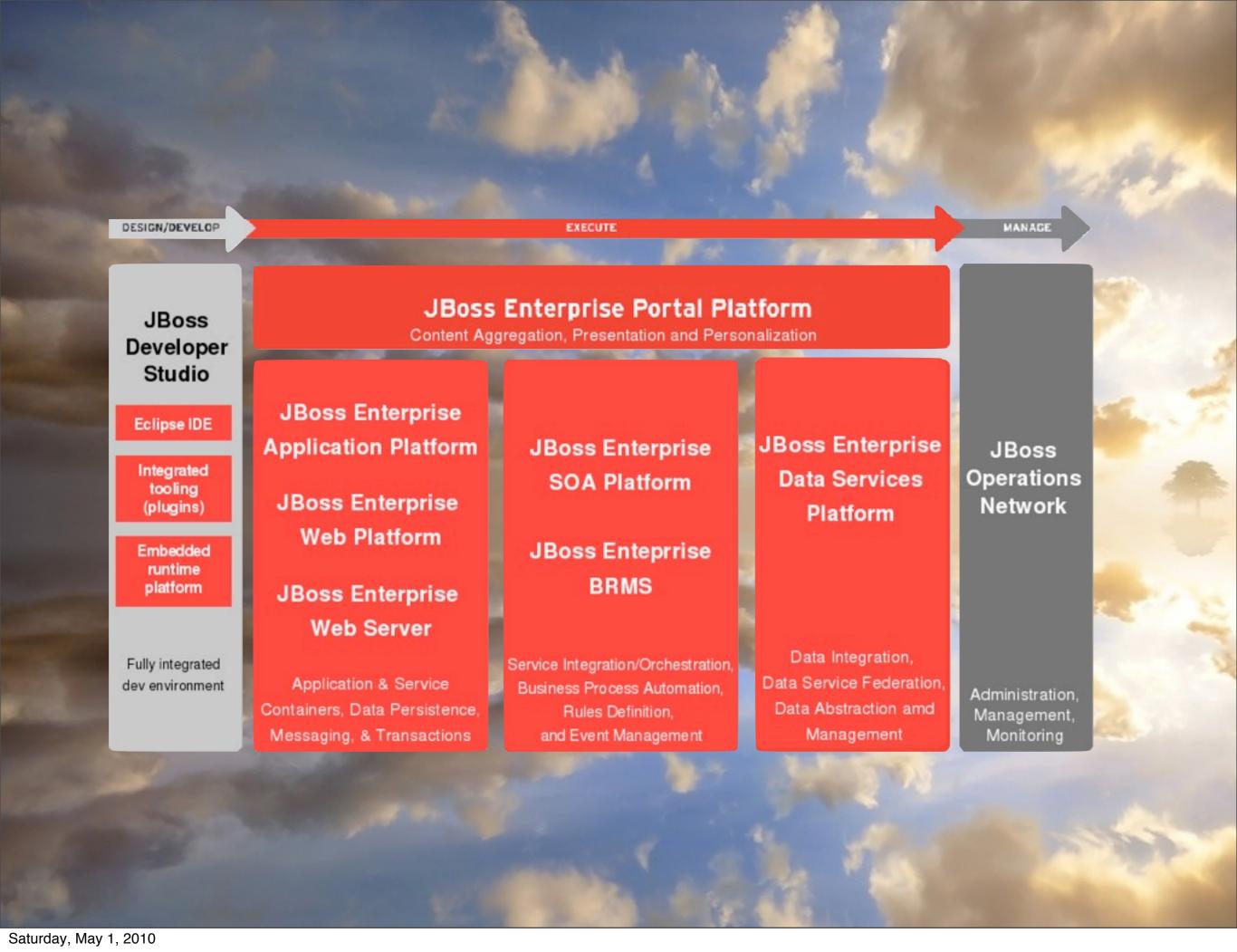
Michael McDonald, Director of Technology

JBoss Technical Support	Developer Professional	Developer Enterprise	Production Standard	Production Premium
Hours	M-F 9-9 (North America) M-F 9-5 (Rest of World)	24x7	M-F 9-9 (North America) M-F 9-5 (Rest of World)	24x7
SLA	2 Business Days	4 Business Hours	1 Business Hour (Sev 1)	1 Hour (Sev 1)
Type of Access	Web & Phone	Web & Phone	Web & Phone	Web & Phone

- •JBoss Professional Support Engineers are Java EE experts
- JBoss Core Development Team provide support services on a regular basis
- Developer Subscriptions cover all JBoss Enterprise Middleware, RHEL, and other Red Hat products.







JBoss BRMS v5

Declarative Business Rules

- Avoids hard-coding business rules in business logic
- Rules can change without Java code changes or re-compilation
- Expert system allowing solution of complex problems
- Multiple Authoring Options: DRL, DSL, CSV and Programmatic Rules Definition
 - Application objects (facts) mixed with conditions (rules) similar to HQL
 - POJO and Declarative Fact Model
 - Decision Tables in Excel/Open Office
 - DSL Natural Language Extensions

Rule Repository

 Versioning of business rule-related artifacts (e.g. Fact models, enumerations, functions, DSL definitions, rules, tests, etc.)

Rule Manager

RIA for creation & maintenance of business rule artifacts



Avenues for Authoring Rules



Web Broswer

- Dynamic Facts
- Decision Tables
- Guided Rules
- English/Industry Specific Rules
- Guided Tests
- Scenario Tests
- Asset Search
- Browse by Category
- Browse by Status



Spread sheet

- Spreadsheet Decision Tables



JBoss Developer Studio

- Technical Rules (.drl)
- Enumerations
- Domain Specific Language
- Templates
- Rule Flow
- Step-debugging
- Agenda Views and Inspection
- Working Memory Inspection
- Rule Engine Audit Trails
- Technical Tests
- Technical Test Suites

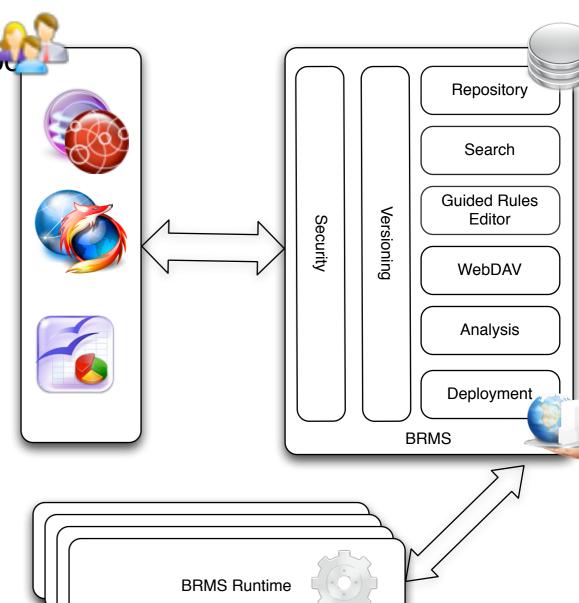


Deployment - Packaging - Asset Search Snapshots Browse by Category - Status Definition Browse by Status - User Administration - Categorization Analysis - Step-debugging - Agenda Views and Inspection Rule Authoring Analysis - Working Memory Inspection **Guided Test Audit Trails** - Rule Engine Audit Trails **Tests** - Technical Tests **Guided Tests** - Technical Test Suites Scenario Tests Rules - Decision Tables - Technical Rules (.drl) - Enumerations - Domain Specific Language - Decision Tables - Templates **Guided Rules** - Rule Flow - English/Industry Specific Rules Facts Java Jars **Dynamic Facts Developer-centric Business Analyst** Web-only Feature Modifiable via Developer IDE Modifiable via Web Browser or Developer IDE Modifiable via Excel/OpenOffice



JBoss Business Rules Management System

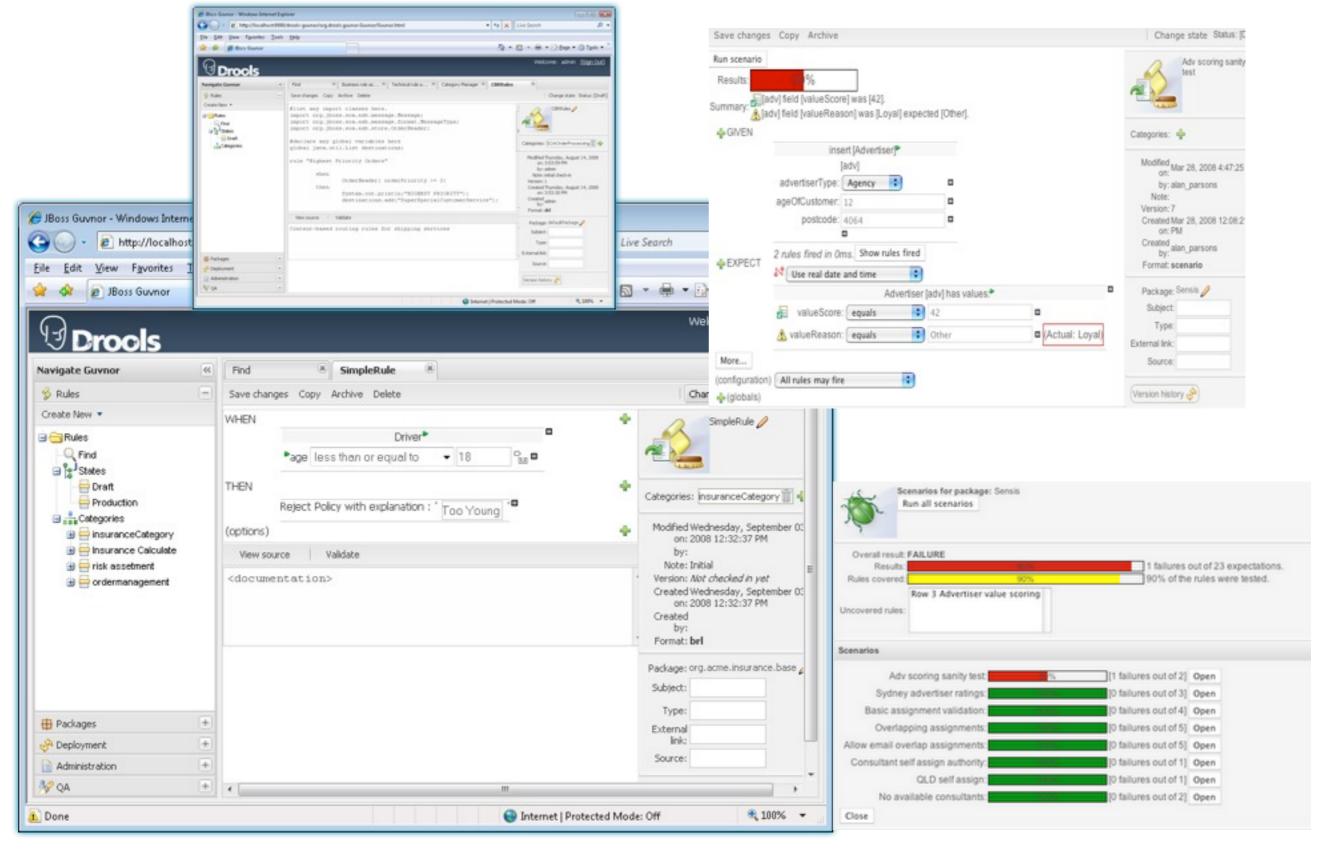
- Business Rule Editors
 - Web Based, SpreadSheet Based, Developer Town
- QA Tooling
 - •Test Scenarios, Analysis Tools, Rule Execution
- Knowledge Repository
 - Versioning and Rollback
 - Search & Indexing
 - Different Users and Privileges
- Deployment Management
 - Snapshots and Package Deployment
- Runtime
 - Engine that can use the knowledge from repository to make conclusions







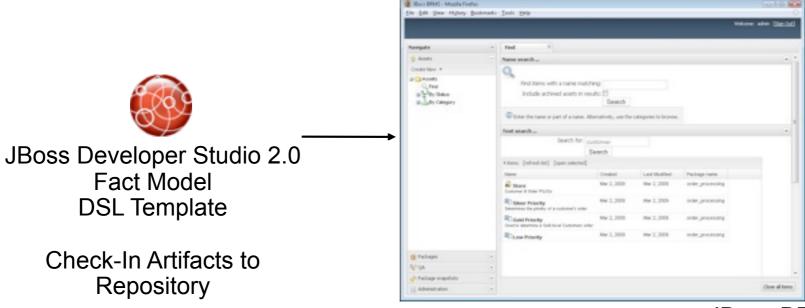
BRMS – Rich UI for Business Rules

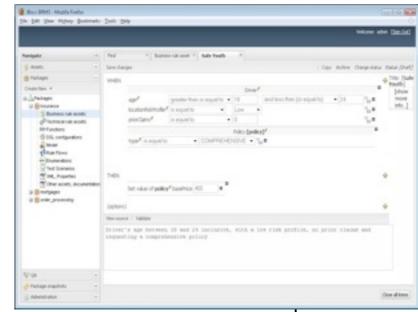






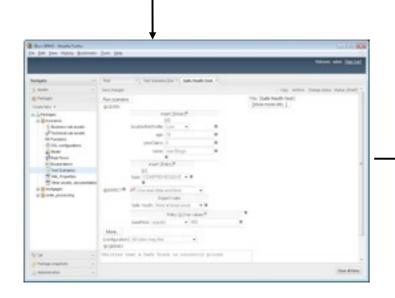
Rules Development Lifecycle



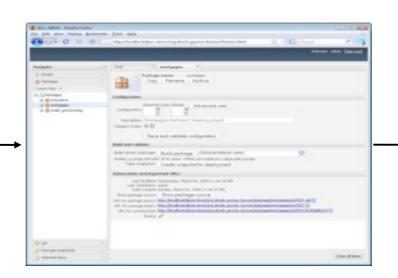


JBoss BRMS Web Manager Use Facts & DSL to create Business Rules

Deployment



JBoss BRMS Web Manager Create Test Scenarios



JBoss BRMS Web Manager Create Package J2SE

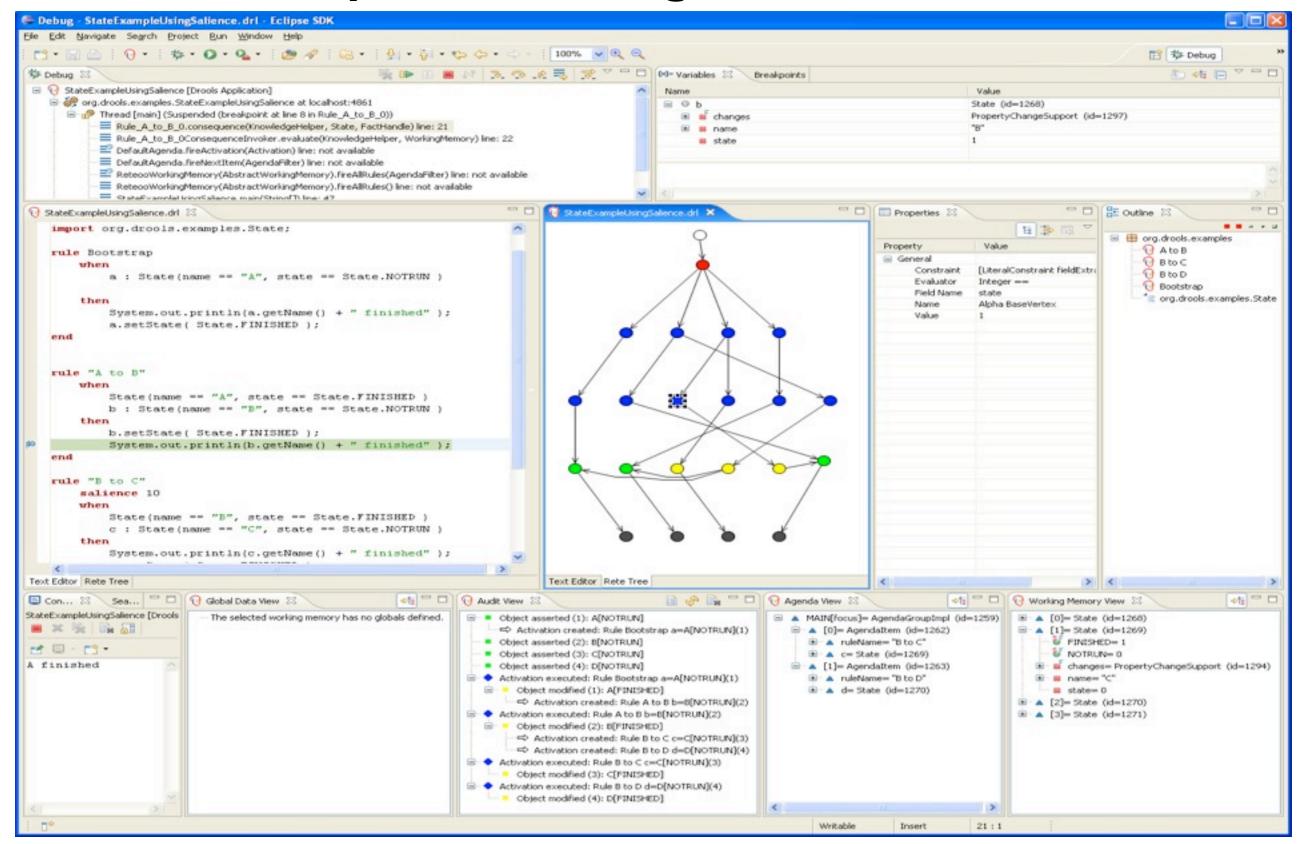
EAP-WS,WAR,EAR

SOA-P (Future), Mediated Services





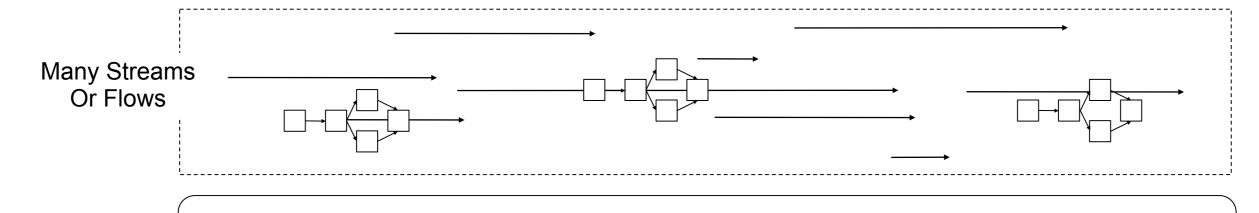
BRMS Development Tooling



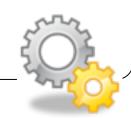




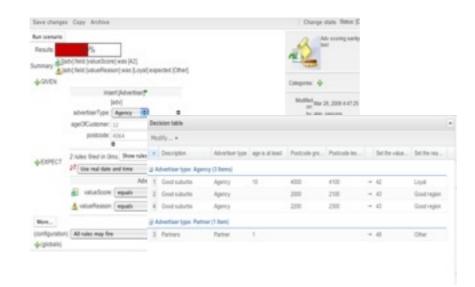
ESP + CEP via ESB, Rules & JON



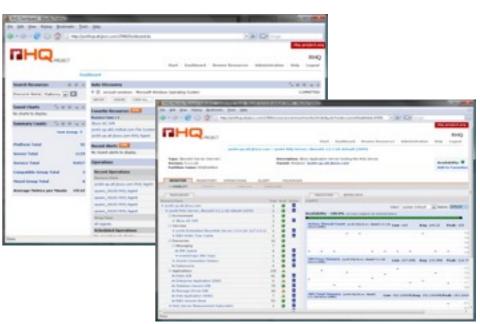
ESB: consumption, capture, transformation, routing, orchestration Rules: selection, aggregation, correlation, generation and publication







Repository: for editing, versioning, testing and publishing new rules and SOA artifacts



JON: start/stop services, monitor and alert on service and action-level performance, monitor and alert on business metric values





Enable Your Staff



Enable Your Staff

- Training
 - Public Classrooms
 - Corporate Onsites
 - Online Virtual Training



Enable Your Staff

- Training
 - Public Classrooms
 - Corporate Onsites
 - Online Virtual Training
- Consulting
 - Engage Early!





- JBoss Application Administration JB336
 - JBoss Certified Application Administrator (JBCAA)



- JBoss Application Administration JB336
 - JBoss Certified Application Administrator (JBCAA)
- JBoss Seam Development JB311



- JBoss Application Administration JB336
 - JBoss Certified Application Administrator (JBCAA)
- JBoss Seam Development JB311
- JBoss Enterprise Application Development JB295



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- JBoss Seam Development JB311
- JBoss Enterprise Application Development JB295
- Advanced JBoss Enterprise Development JB325



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- JBoss Enterprise Application Development JB295
- Advanced JBoss Enterprise Development JB325
- JBoss Enterprise SOA JB341



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- Advanced JBoss Enterprise Development JB325
- JBoss Enterprise SOA JB341
- JBoss Enterprise BRMS JB455

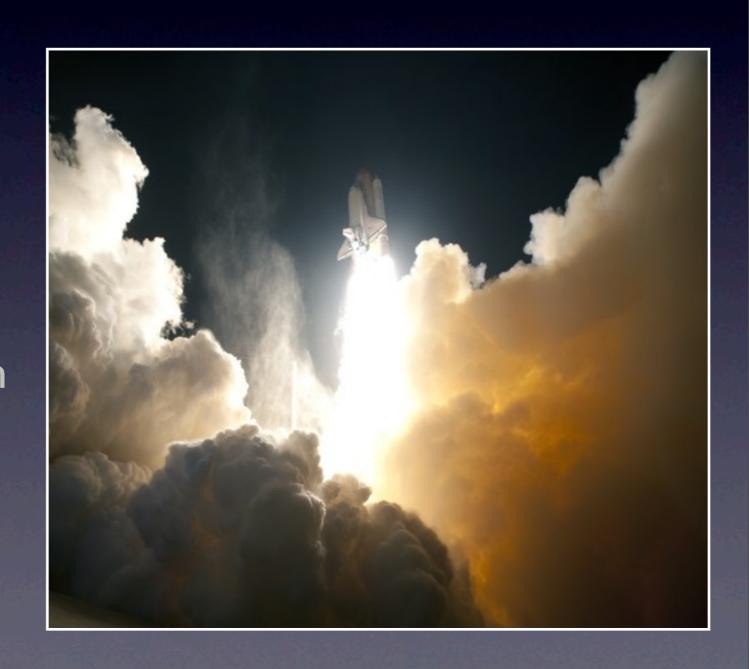


- JBoss Application Administration JB336
 - JBoss Certified Application Administrator (JBCAA)
- JBoss Seam Development JB311
- JBoss Enterprise Application Development JB295
- Advanced JBoss Enterprise Development JB325
- JBoss Enterprise SOA JB341
- JBoss Enterprise BRMS JB455
- JBoss Hibernate Technology JB297



Open Source Efficiency

- Efficiency through Technology
- Cost Efficiency
- Up-skilling
- Management Efficiency
- Deployment Automation
- Reuse and repurpose



Questions?



ray@redhat.com



